

Training and Developing People

Leadership Workshops

- Principles of High Performance Leadership
- The Five Leadership Roles: A Self-Assessment
- Empowering Others For Success
- Handling Problem Performance Successfully
- Effective Delegation Skills
- **The High Performance Leadership Program (8 module series)**

Management and Supervision Workshops

- Discovering Excellence As a Supervisor
- Effective Meetings: The Power to Get Things Done
- Holding People Accountable: A Guide to Management
- Setting Goals and Keeping Score
- Leading Through Change
- Hiring For the 21st Century

Teamwork and Interpersonal Success Workshops

- Fundamentals of High Performance Teams
- Creating the Team Mission and Charter
- The Customer Focused Team
- Excelling at Difficult Relationships
- Face to Face: Communication for Today's Professional
- Team Decisions: Making Things Happen
- Conflict Resolution: The Road to Win/Win
- **High Performance Teams (8 module series)**

Change Workshops

- Surviving and Thriving During Times of Change
- Leading Others Through Change

Customer Service Workshop

- **Becoming Customer Centered (2 module series)**

Selling and Salesmanship Workshops

- Becoming a High Performance Sales Professional
- The Art of Negotiation
- **Principles of Partnership Selling (8 module series)**

Personal and Professional Development Workshops

- Time Management: Acting From My Priorities
- Preventing Workplace Procrastination
- Emotional Excellence: Handling Life's Challenges
- Winning the Battle Against Negativity
- Taking Responsibility: How to be Proactive not Reactive
- Learning To Control Stress
- In Pursuit of Goals
- **Self- Mastery Through Emotional Intelligence (5 module series)**
- **Positive Impact: Being the Employee Organizations Fight to Keep (5 module series)**

Organizational Trust Workshops

- The Trust Imperative
- Building Trust: The Game of Collaboration
- Winning Relationships: Strengthening Self and Others

Diversity Workshops

- Diversity: Valuing the Individual
- Managing Diversity

10 Most Popular Courses

Empowering Others For Success

Handling Problem Performance Successfully

Building Trust: The Game of Collaboration

Getting More Done in Less Time with Better Results

Conflict Resolution: The Road to Win/Win

Face to Face: Communication for Professionals

Effective Meetings: The Power to Get Things Done

Setting and Tracking Goals for Teams & Companies

Surviving and Thriving During Times of Change

Team Charter: Creating Team Vision and Unity